

## Managers Course Summary

The aim of this course is to give retail managers a better understanding of the relationship between shrinkage and profit and how they could increase their profit margin while increasing sales.

## Retail Staff Course Summary

The aim of this course is to give retail staff an idea of the impact of shrinkage on their organisation's bottom line and to show them what contribution they can individually make towards helping in the fight against shrinkage.

## Training Timetable

Date	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May	June
Leicester	02/S & 09/M	01/S & 06/M	02/S & 05/M	02/S & 08/M	19/S & 26/M	02/S & 09/M	02/S & 09/M	06/S & 13/M	04/S & 11/M	02/S & 08/M
Birmingham	03/S & 10/M	07/S & 12/M	04/S & 11/M	07/S & 09/M	20/S & 22/M	03/S & 10/M	03/S & 10/M	07/S & 14/M	05/S & 12/M	03/S & 09/M
Leeds	14/S & 21/M	8/S & 14/M	12/S & 16/M	10/S & 14/M	21/S & 28/M	04/S & 11/M	04/S & 11/M	08/S & 15/M	06/S & 13/M	10/S & 14/M
Manchester	15/S & 22/M	15/S & 19/M	18/S & 19/M	15/S & 16/M		15/S & 22/M	15/S & 22/M	19/S & 26/M	14/S & 24/M	15/S & 22/M
Edinburg	16/S & 23/M	22/S & 27/M	23/S & 24/M			16/S & 23/M	16/S & 23/M	20/S & 27/M	18/S & 25/M	16/S & 23/M
London	01/S & 08/M	05/S & 13/M	10/S & 18/M	01/S & 03/M	18/S & 25/M	01/S & 08/M	01/S & 08/M	05/S & 12/M	03/S & 09/M	01/S & 07/M